

MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION HONG KONG, CHINA

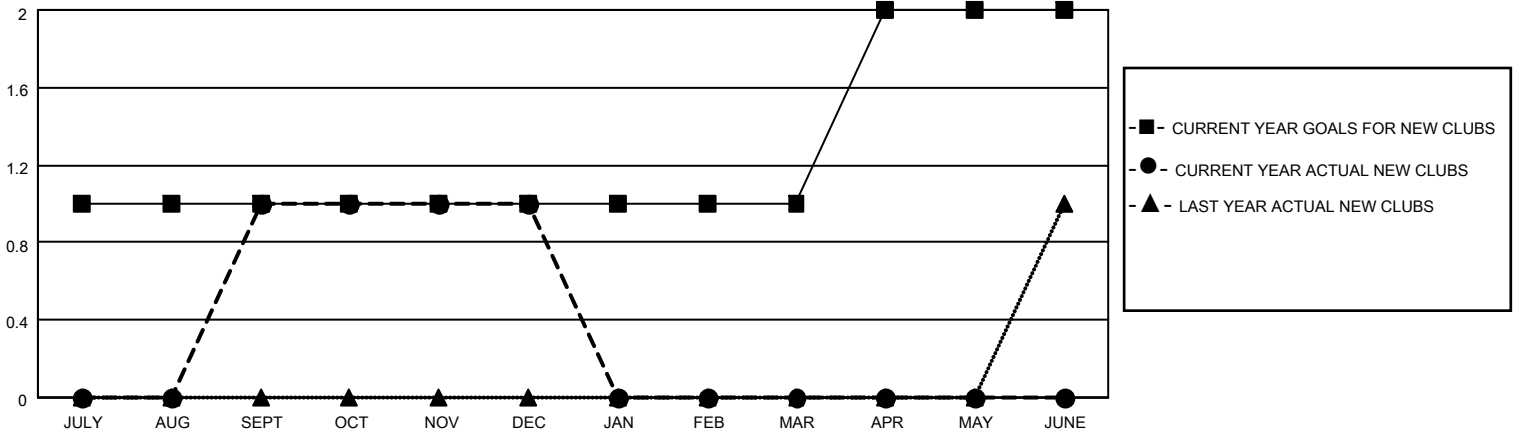
District 303

Results as of: 12/31/2020

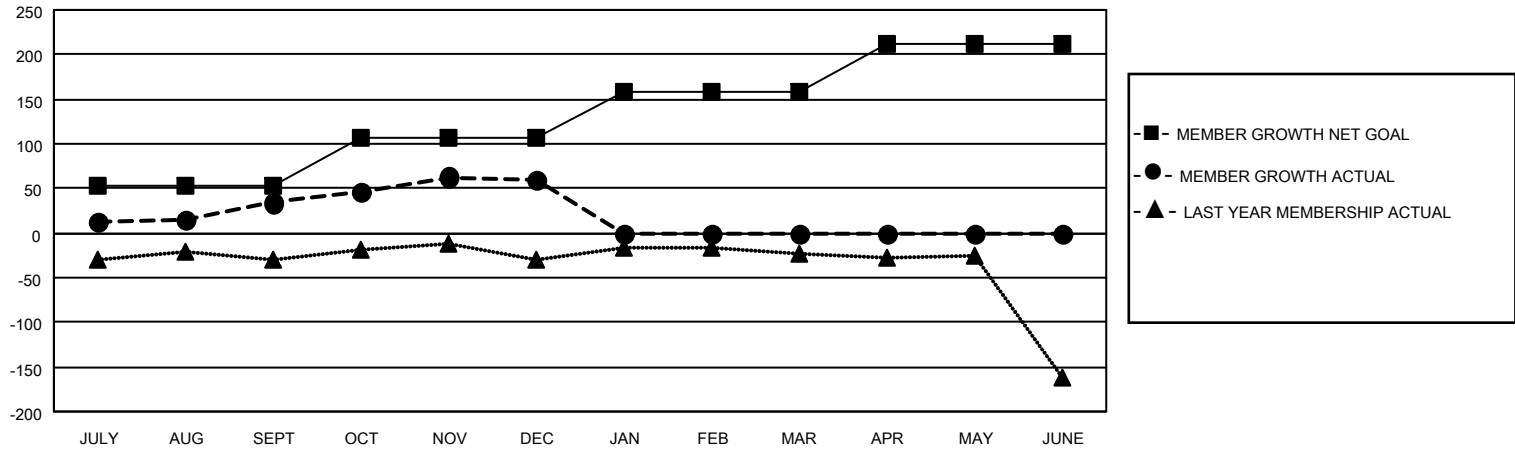
| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 1 | 1 | 0 |
| OCT/NOV/DEC | 0 | 0 | 0 |
| JAN/FEB/MAR | 0 | 0 | 0 |
| APR/MAY/JUNE | 1 | 0 | 0 |

| Members | | | |
|-----------------------|------------------------|----------------------|----------------------------------------------|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 53 | 159 | 100 |
| OCT/NOV/DEC | 53 | 71 | 43 |
| JAN/FEB/MAR | 53 | 0 | 0 |
| APR/MAY/JUNE | 53 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | |
|------------------------------------------------------------------------------------------|-----------------------------------------------------------|--------------------------------------------------------------------------|
| DROPPED CLUBS: 0 | 48 CLUBS OF 95 ADDED 1 OR MORE NEW MEMBERS | <u>GENDER DISTRIBUTION</u> MALE 1,573 (71.14%) FEMALE 638 (28.86%) |
| <u>DROPPED MEMBERS</u> DECEASED 3 CLUB CANCELLED 0 OTHER 140 <hr/> TOTAL 143 | CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA | TOTAL FAMILY UNIT MEMBERS 60 FAMILY MEMBERS PAYING HALF DUES 35 |